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SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.

JUNE 30, 2006

HAMMOND, LOUISIANA

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 10/18/06

 **Hannis T. Bourgeois, LLP**
Certified Public Accountants

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August 4, 2006

Independent Auditor's Report

To the Board of Directors of
 Southeastern Louisiana University
 Alumni Association, Inc.
 500 W. Columbus Drive
 Hammond, Louisiana

We have audited the accompanying Statement of Financial Position of Southeastern Louisiana University Alumni Association, Inc. (a nonprofit organization) as of June 30, 2006, and the related Statements of Activities and Cash Flows for the year then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit. Information for the year ended June 30, 2005 is presented for comparative purposes only and was extracted from the financial statements for that year, on which an unqualified opinion dated July 29, 2005 was expressed.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southeastern Louisiana University Alumni Association, Inc. as of June 30, 2006, and the change in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Respectfully submitted,

Hannis T. Bourgeois, LLP

**SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.**

STATEMENT OF FINANCIAL POSITION

AS OF JUNE 30, 2006
WITH COMPARATIVE TOTALS FOR 2005

	<u>ASSETS</u>		2006		2005
Current Assets:					
Cash		\$	113,594	\$	79,350
Certificates of Deposit			190,833		131,778
Accounts Receivable			28,496		4,834
Prepaid Expenses			6,972		11,672
Total Current Assets			339,895		227,634
Property and Equipment - at Cost Less Accumulated Depreciation of \$232,006 in 2006 and \$212,888 in 2005			544,495		558,842
Total Assets		\$	884,390	\$	786,476
<u>LIABILITIES AND NET ASSETS</u>					
Current Liabilities:					
Accounts Payable		\$	48,067	\$	9,449
Note Payable (Due Within One Year)			41,971		31,863
Contribution Payable (Due Within One Year)			42,540		103,000
Deferred Membership Dues			38,341		34,902
Total Current Liabilities			170,919		179,214
Long-Term Liabilities:					
Notes Payable (Due After One Year)			154,063		108,568
Contribution Payable (Due After One Year)			3,000		6,000
Total Liabilities			327,982		293,782
Net Assets:					
Unrestricted			549,065		487,791
Temporarily Restricted			7,343		4,903
Total Net Assets			556,408		492,694
Total Liabilities and Net Assets		\$	884,390	\$	786,476

The accompanying notes are an integral part of this statement.

**SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.**

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2006
WITH COMPARATIVE TOTALS FOR 2005

	2006			2005
	Unrestricted	Temporarily Restricted	Total	Total
Support and Revenue:				
Membership Dues	\$ 78,086	\$ -	\$ 78,086	\$ 71,608
Student Fees	84,010	-	84,010	87,745
Special Events	45,593	-	45,593	43,284
Alumni Athletic Fund	-	2,115	2,115	1,620
Credit Card Royalties	50,000	-	50,000	50,000
Nelnet Royalties	11,200	-	11,200	15,000
Scholarship Fund	39,540	-	39,540	-
Other Income	8,864	325	9,189	3,725
Interest	5,734	-	5,734	2,093
Rental	-	42,013	42,013	37,052
	323,027	44,453	367,480	312,127
 Net Assets Released from Restrictions:				
Restrictions Satisfied by Payments	42,013	(42,013)	-	-
Total Support and Revenue	365,040	2,440	367,480	312,127
 Expenses:				
Program Services:				
Alumni Center	50,494	-	50,494	46,835
University Promotions	51,946	-	51,946	61,952
Southeastern Development Foundation, Inc. Contribution	39,540	-	39,540	-
Special Events	30,396	-	30,396	29,463
Chapter Expenses	70,399	-	70,399	65,142
Supporting Services:				
Management and General	47,741	-	47,741	43,021
Membership Development Expenses	13,250	-	13,250	17,973
Total Expenses	303,766	-	303,766	264,386
 Increase in Net Assets	61,274	2,440	63,714	47,741
 Net Assets at Beginning of Year	487,791	4,903	492,694	444,953
 Net Assets at End of Year	\$ 549,065	\$ 7,343	\$ 556,408	\$ 492,694

The accompanying notes are an integral part of this statement.

**SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.**

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2006
WITH COMPARATIVE TOTALS FOR 2005

	<u>2006</u>	<u>2005</u>
Cash Flows From Operating Activities:		
Change in Net Assets	\$ 63,714	\$ 47,741
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:		
Depreciation	19,117	19,037
Changes in Assets and Liabilities:		
(Increase) Decrease in Accounts Receivable	(23,662)	2,898
(Increase) Decrease in Prepaid Expenses	4,700	(9,776)
Increase (Decrease) in Accounts Payable	38,618	(5,113)
Increase (Decrease) in Contribution Payable	(63,460)	(3,000)
Increase (Decrease) in Deferred Revenue	3,439	(11,988)
Net Cash Provided by Operating Activities	<u>42,466</u>	<u>39,799</u>
Cash Flows From Investing Activities:		
Purchases of Property and Equipment	(4,770)	-
Purchases of Certificates of Deposit	(190,833)	(131,778)
Redemption of Certificates of Deposit	131,778	155,411
Net Cash Provided by (Used in) Investing Activities	<u>(63,825)</u>	<u>23,633</u>
Cash Flows From Financing Activities:		
Repayment of Notes Payable	(44,397)	(35,823)
Proceeds from Issuance of Note Payable	100,000	-
Net Cash Provided by (Used in) Financing Activities	<u>55,603</u>	<u>(35,823)</u>
Net Increase in Cash	<u>34,244</u>	<u>27,609</u>
Cash - Beginning of Year	<u>79,350</u>	<u>51,741</u>
Cash - End of Year	<u><u>\$ 113,594</u></u>	<u><u>\$ 79,350</u></u>
Supplemental Disclosures of Cash Flow Information:		
Cash Payment for:		
Interest	<u>\$ 11,503</u>	<u>\$ 7,478</u>

The accompanying notes are an integral part of this statement.

**SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.**

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2006

Note 1 - Summary of Significant Accounting Policies -

General

The Southeastern Louisiana University Alumni Association, Inc. (the Association) is a non-profit organization exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. The mission of the Association is to preserve and strengthen the bonds of friendship existing among Southeastern Louisiana University's former students; to foster, preserve and perpetuate the University's ideals and traditions so as to enhance its prestige as an institution of learning; and establish strong ties between the University and its former students in order to promote its educational and physical growth.

The Southeastern Louisiana University Alumni Association, Inc. was incorporated December 5, 1948, under the provisions of Louisiana Revised Statutes 12:101-155 as a non-profit corporation.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting. Accordingly, revenues are recognized when earned and expenses are recognized when incurred.

Basis of Presentation

Financial statement presentation follows the recommendation of the Financial Accounting Standards Board on its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statement of Not-for-Profit Organizations*. Under SFAS No. 117, the Association is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets, as applicable.

Contributions

All contributions are considered available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes, depending on the nature of the restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose of restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Contributions made, including unconditional promises to give, are recognized as expenses in the period made at their fair values.

Accounts Receivable

The Association used the direct write-off method for uncollectible accounts receivable. No allowance for bad debts has been provided as no material write-offs are expected for accounts receivable at June 30, 2006.

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Contributed Services

During the year ended June 30, 2006, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Association considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents.

Property and Equipment

Property and equipment is recorded at cost except for donated property. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Association reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Federal Income Taxes

The Southeastern Louisiana University Alumni Association, Inc. is exempt from federal income taxes as a nonprofit organization described in Section 501(c)(3) of the Internal Revenue Code.

Summary Financial Information for 2005

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended June 30, 2005, from which the summarized information was derived.

Concentration of Credit Risk

The Association maintains its cash in bank deposit accounts at high credit quality financial institutions. The balances, at times, may exceed federally insured limits. At June 30, 2006 the Association exceeded the insured limit at one financial institution by \$22,040.

Reclassifications

Certain reclassifications have been made to the prior year's financial statements in order to conform to current reporting practices. The reclassifications have no effect on total assets or net assets as previously reported.

Note 2 - Restrictions on Net Assets -

Temporarily restricted assets are available for the following purposes:

The Alumni Center	\$ 325
Alumni Athletics Fund	<u>7,018</u>
	<u>\$ 7,343</u>

Changes in Temporarily Restricted Net Assets for the fiscal year ended June 30, 2006 are as follows:

Temporarily Restricted Net Assets at July 1, 2005	\$ 4,903
Additions to Net Assets Temporarily Restricted	44,453
Net Assets Released from Restrictions:	
The Alumni Center	(42,013)
Alumni Athletics Fund	<u>-</u>
	<u>(42,013)</u>
Temporarily Restricted Net Assets at June 30, 2006	<u>\$ 7,343</u>

Note 3 - Property and Equipment -

Property and equipment as of June 30, 2006 consists of the following:

Building	\$ 761,481
Furniture	6,995
Office Equipment	<u>8,025</u>
	776,501
Less: Accumulated Depreciation	<u>(232,006)</u>
	<u>\$ 544,495</u>

Depreciation of \$19,117 was charged to Program Services - Alumni Center for the fiscal year ended June 30, 2006.

Note 4 - Notes Payable -

The details of notes payable as of June 30, 2006 are as follows:

First Guaranty Bank

Note in the original amount of \$366,084, with an interest rate at 7.25% per annum until September 29, 1999, then converted to a variable interest rate of Citibank Prime plus 2%. On June 23, 2003, this note was refinanced for a second time. The new loan amount of \$208,348, bears interest at 4.85%, payable in 59 payments of \$3,200 and the balance on the 60th payment. The loan is collateralized by the assignment of the lease on the building with Southeastern Louisiana University.

\$ 102,156

AmSouth Bank

Unsecured note in the original amount of \$100,000, with an interest rate of 6.25% per annum until July 6, 2010, payable in 59 payments of \$1,123 and the balance on the 60th payment.

93,878

196,034

Less: Current Portion

(41,971)

\$ 154,063

Maturities of the long-term portion of debt are as follows:

June 30, 2008

\$ 77,068

June 30, 2009

8,917

June 30, 2010

9,490

June 30, 2011

58,588

\$ 154,063

Interest expense for the year ended June 30, 2006 was \$11,503.

Note 5 - Leases -

Lease

In connection with the construction of the Alumni Center, the Association (Tenant) entered into an agreement with the Board of Trustees for State Colleges and Universities (Landlord), a political subdivision of the State of Louisiana on October 7, 1993, to lease property located in Hammond, Louisiana. The Association had previously constructed a building on the leased premises, which they

occupy as their Administrative offices. The term of the lease commenced on the day of execution of the agreement for a term of 99 years. The consideration of the lease is the construction of improvements by Tenant on the leased premises. In addition, the Tenant shall pay as rent the sum of \$1.00 per year commencing from the date of substantial completion of the Tenant's improvement through the remaining term of the lease. Conditions of the lease also provide that the leased premises are to be used by the Association and Southeastern Louisiana University. The Landlord agrees to assume responsibility for maintenance, repair, and replacement obligations and all obligations to pay utilities, sewer, telephone and other communication services used on the leased premises, all taxes, and insurance in amounts reasonably satisfactory to the Tenant. The agreement also provides for subleasing a portion of the premises to Southeastern Louisiana University.

Sublease Agreement

On October 7, 1993, the Association entered into a sublease agreement with Southeastern Louisiana University. The sublease refers to the premises leased in the preceding paragraph. The sublease provides for the Association to reserve approximately 3,000 square feet of office space together with the non-exclusive use of restroom facilities, work area, conference room, and banquet room. The Association specifically reserves the exclusive right to sublease the banquet room. The terms of the sublease are the same as those contained in the primary lease. The consideration is for a rental amount to be calculated on a base figure of \$323,000 plus interest at a market rate amortized for a 15-year period. For years 1-5, the sum of \$3,040 per month was calculated on a principal of \$323,000 with an interest rate of 7³/₄% years 6-15, the monthly lease payments will be adjusted annually and calculated with an amortization of the principal amount of \$323,000 together with an interest rate 3% above the New York prime interest rate. Currently, the monthly rent being collected is \$3,671. For years 16-99, the monthly lease payment will be the sum of \$1.00 per year.

Note 6 - Related Parties -

The Southeastern Development Foundation, Inc. ("Foundation"), a non-profit organization, occupies offices in the Alumni Center. These offices are leased from the Association by Southeastern Louisiana University (University) who provides for the use by the Foundation. The Foundation obtains donations for the University and also for the Association. As further discussed in Note 7 to these financial statements, the Association made a \$100,000 contribution to the Foundation during the year ended June 30, 2004. The Association also pledged an additional \$39,540 to the Foundation during the year ended June 30, 2006, which is recorded as a payable as of June 30, 2006.

Note 7 - Pledges Payable -

During the year ended June 30, 2004, the Association pledged \$15,000 to the Southeastern Louisiana University Fanfare Performing Arts series. This pledge is to be paid \$3,000 per year over a five year period. The Association also pledged \$100,000 towards the construction of a new residence for the University President as discussed in Note 6. This pledge was paid in the current year by the issuance of an unsecured note with AmSouth Bank in the amount of \$100,000 as discussed in Note 4. During the year ended June 30, 2006, the Association pledged \$39,540 towards scholarship funds for students adversely affected by Hurricane Katrina.

Pledges payable are as follows:

Payables Due in Less Than One Year	\$ 42,540
Payables Due in One to Five Years	<u>3,000</u>
Pledges Payable at June 30, 2006	<u>\$ 45,540</u>