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SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.

JUNE 30, 2000

HAMMOND, LOUISIANA

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date DEC 13 2000

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November 10, 2000

Independent Auditor's Report

To the Board of Directors of
Southeastern Louisiana University
Alumni Association, Inc.
500 W. Columbus Drive
Hammond, Louisiana 70401

We have audited the accompanying Statement of Financial Position of Southeastern Louisiana University Alumni Association, Inc. (a nonprofit organization) as of June 30, 2000, and the related Statements of Activities and Cash Flows for the year then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit. Information for the year ended June 30, 1999 is presented for comparative purposes only and was extracted from the financial statements for that year, on which an unqualified opinion dated October 1, 1999 was expressed.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southeastern Louisiana University Alumni Association, Inc. as of June 30, 2000, and the change in its net assets and its cash flows for the year then ended, in conformity with generally accepted accounting principles.

Respectfully submitted,

Hannis T. Bourgeois, LLP

**SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.**

STATEMENT OF FINANCIAL POSITION

AS OF JUNE 30, 2000
WITH COMPARATIVE TOTALS FOR JUNE 30, 1999

	<u>ASSETS</u>	<u>2000</u>	<u>1999</u>
Current Assets:			
Cash		\$ 196,653	\$ 179,415
Accounts Receivable		-	120
Prepaid Expenses		<u>6,711</u>	<u>6,576</u>
Total Current Assets		203,364	186,111
Property and Equipment - at Cost Less Accumulated Depreciation of \$117,460 in 2000 and \$97,784 in 1999		<u>654,270</u>	<u>659,376</u>
Total Assets		<u>\$ 857,634</u>	<u>\$ 845,487</u>
 <u>LIABILITIES AND NET ASSETS</u>			
Current Liabilities:			
Accounts Payable		\$ 380	\$ 1,888
Note Payable (Due Within One Year)		20,634	19,195
Deferred Membership Dues		<u>25,965</u>	<u>35,380</u>
Total Current Liabilities		46,979	56,463
Long-Term Liabilities:			
Note Payable (Due After One Year)		251,241	268,843
Net Assets:			
Unrestricted		545,732	507,330
Temporarily Restricted		<u>13,682</u>	<u>12,851</u>
Total Net Assets		<u>559,414</u>	<u>520,181</u>
Total Liabilities and Net Assets		<u>\$ 857,634</u>	<u>\$ 845,487</u>

The accompanying notes are an integral part of this statement.

**SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.**

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2000
WITH COMPARATIVE TOTALS FOR JUNE 30, 1999

	2000			1999
	Unrestricted	Temporarily Restricted	Total	Total
Support and Revenue:				
Membership Dues	\$ 56,515	\$ -	\$ 56,515	\$ 51,896
Student Fees	80,374	-	80,374	75,840
Special Events	11,114	-	11,114	20,769
Scholarship Contributions	-	2,679	2,679	3,815
Lion's Pride - 75 ^h Anniversary	-	4,710	4,710	-
Credit Card Royalties	60,000	-	60,000	66,523
Other Income	1,578	-	1,578	2,385
Interest	325	-	325	1,236
Rental	<u>150</u>	<u>36,484</u>	<u>36,634</u>	<u>37,334</u>
	210,056	43,873	253,929	259,798
 <i>Net Assets Released from Restrictions:</i>				
Restrictions Satisfied by Payments	<u>43,042</u>	<u>(43,042)</u>	<u>-</u>	<u>-</u>
Total Support and Revenue	253,098	831	253,929	259,798
 Expenses:				
Program Services:				
Alumni Center	75,893	-	75,893	74,799
Alumni Field Donation	-	-	-	25,000
Southeastern Development Foundation, Inc. Donation	60,000	-	60,000	50,000
Special Events	35,568	-	35,568	28,778
Chapter Expenses	6,489	-	6,489	2,906
Scholarships	3,610	-	3,610	-
Supporting Services:				
Management and General	28,844	-	28,844	33,743
Membership Development Expenses	<u>4,292</u>	<u>-</u>	<u>4,292</u>	<u>4,436</u>
Total Expenses	<u>214,696</u>	<u>-</u>	<u>214,696</u>	<u>219,662</u>
 Increase in Net Assets	38,402	831	39,233	40,136
Net Assets at Beginning of Year	<u>507,330</u>	<u>12,851</u>	<u>520,181</u>	<u>480,045</u>
Net Assets at End of Year	<u>\$ 545,732</u>	<u>\$ 13,682</u>	<u>\$ 559,414</u>	<u>\$ 520,181</u>

The accompanying notes are an integral part of this statement.

**SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.**

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2000
WITH COMPARATIVE TOTALS FOR JUNE 30, 1999

	<u>2000</u>	<u>1999</u>
Cash Flows from Operating Activities:		
Change in Net Assets	\$ 39,233	\$ 40,136
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:		
Depreciation	19,676	20,045
Changes in Assets and Liabilities:		
(Increase) Decrease in Accounts Receivable	120	1,087
(Increase) Decrease in Prepaid Expenses	(135)	(763)
Increase (Decrease) in Accounts Payable	(1,508)	(2,707)
Increase (Decrease) in Deferred Revenue	<u>(9,415)</u>	<u>25,770</u>
Net Cash Provided by Operating Activities	47,971	83,568
Cash Flows from Investing Activities:		
Purchases of Property and Equipment	<u>(14,570)</u>	<u>-</u>
Net Cash Used in Investing Activities	(14,570)	-
Cash Flows from Financing Activities:		
Repayment of Notes Payable	<u>(16,163)</u>	<u>(17,944)</u>
Net Cash Used in Financing Activities	<u>(16,163)</u>	<u>(17,944)</u>
Net Increase in Cash	17,238	65,624
Cash - Beginning of Year	<u>179,415</u>	<u>113,791</u>
Cash - End of Year	\$ 196,653	\$ 179,415
	<u>-----</u>	<u>-----</u>
Supplemental Disclosures of Cash Flow Information:		
Cash Payments for:		
Interest	\$ 23,269	\$ 21,488
	<u>-----</u>	<u>-----</u>

The accompanying notes are an integral part of this statement.

**SOUTHEASTERN LOUISIANA UNIVERSITY
ALUMNI ASSOCIATION, INC.**

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2000

Note 1 - Summary of Significant Accounting Policies -

General

The Southeastern Louisiana University Alumni Association, Inc. (the Association) is a non-profit organization exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. The mission of the Association is to preserve and strengthen the bonds of friendship existing among Southeastern Louisiana University's former students; to foster, preserve and perpetuate the University's ideals and traditions so as to enhance its prestige as an institution of learning; and establish strong ties between the University and its former students in order to promote its educational and physical growth.

The Southeastern Louisiana University Alumni Association, Inc. was incorporated December 5, 1948, under the provisions of Louisiana Revised Statutes 12:101-155 as a non-profit corporation.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting. Accordingly, revenues are recognized when earned and expenses are recognized when incurred.

Basis of Presentation

Financial statement presentation follows the recommendation of the Financial Accounting Standards Board on its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statement of Not-for-Profit Organizations*. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets, as applicable.

Contributions

All contributions are considered available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes, depending on the nature of the restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose of restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Contributed Services

During the year ended June 30, 2000, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Association considers all highly liquid investments with a maturity of three months or less at the date of purchase to be cash equivalents.

Property and Equipment

Property and equipment is recorded at cost except for donated property. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Association reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Federal Income Taxes

The Southeastern Louisiana University Alumni Association, Inc. is exempt from federal income taxes as a nonprofit organization described in Section 501(c)(3) of the Internal Revenue Code.

Concentration of Credit Risk

The Company maintains its cash in bank deposit accounts at a high credit quality financial institution. The balance, at times, may exceed federally insured limits. At June 30, 2000 the Company exceeded the insured limit by \$96,653.

Current Accounting Developments

In March 1998, the AICPA issued SOP 98-2, *Accounting for Costs of Activities of Not-for-Profit Organizations and State and Local Governmental Entities that include Fund Raising*. This SOP applies to fundraising activities of Not-for-Profit Organizations. It requires entities to report the costs of all materials and activities that include fund raising appeal as fund raising costs, including costs that otherwise might be considered program or management and general costs if they had been incurred in a different activity, unless the three criteria of purpose, audience, and content, as defined in the SOP, are all met. The SOP is effective for years beginning on or after December 15, 1998 and therefore was adopted in the current fiscal year.

Note 2 - Restrictions on Net Assets -

Temporarily restricted assets are available for the following purposes:

The Alumni Center	\$ 6,088
Southeastern Louisiana University Scholarships	2,884
Lion's Pride - 75 th Anniversary	<u>4,710</u>
	<u>\$ 13,682</u>

Changes in Temporarily Restricted Net Assets for the fiscal year ended June 30, 2000 are as follows:

Temporarily Restricted Net Assets at July 1, 1999	\$ 12,851
Additions to Net Assets Temporarily Restricted	43,873
Net Assets Released from Restrictions:	
The Alumni Center	39,432
Southeastern Louisiana University Scholarships	<u>3,610</u>
	<u>(43,042)</u>
Temporarily Restricted Net Assets at June 30, 2000	<u>\$ 13,682</u>

Note 3 - Property and Equipment -

Property and equipment as of June 30, 2000 consists of the following:

Building	\$ 761,481
Furniture	6,994
Office Equipment	<u>3,255</u>
	771,730
Accumulated Depreciation	<u>(117,460)</u>
	<u>\$ 654,270</u>

Depreciation of \$19,676 was charged to Program Services - Alumni Center for the fiscal year ended June 30, 2000.

Note 4 - Notes Payable -

Notes payable of the Association at June 30, 2000, are detailed as follows:

The Association borrowed \$366,084 from First Guaranty Bank in connection with the construction of the Alumni Center. The note bears an interest rate of 7.25% per annum until September 29, 1999, then converts to a variable interest rate of Citibank Prime plus 2% until final payment due September 29, 2009. At June 30, 2000 the interest rate is 8.25%. The monthly principal and interest payments are \$3,286. The loan is collateralized by the assignment of the lease on the building with Southeastern Louisiana University.

	<u>Due Within One Year</u>	<u>Due After One Year</u>
Amount outstanding at June 30, 2000	\$ 20,634 <u> </u>	\$251,241 <u> </u>

Principal maturities on the long-term debt payable in future years are as follows:

<u>Year Ending June 30,</u>	
2002	\$ 22,181
2003	23,844
2004	25,631
2005	27,552
2006 and Thereafter	<u>152,033</u>
	<u>\$251,241</u>

Interest expense for the year ended June 30, 2000 was \$23,269.

Note 5 - Leases -

Lease

In connection with the construction of the Alumni Center, the Association (Tenant) entered into an agreement with the Board of Trustees for State Colleges and Universities (Landlord), a political subdivision of the State of Louisiana on October 7, 1993, to lease property located in Hammond, Louisiana. The Association had previously constructed a building on the leased premises, which they occupy as their Administrative offices. The term of the lease commenced on the day of execution of the agreement for a term of 99 years. The consideration of the lease is the construction of improvements by Tenant on the leased premises. In addition, the Tenant shall pay as rent the sum of \$1.00 per year

commencing from the date of substantial completion of the Tenant's improvement through the remaining term of the lease. Conditions of the lease also provide that the leased premises are to be used by the Association and Southeastern Louisiana University. The Landlord agrees to assume responsibility for maintenance, repair, and replacement obligations and all obligations to pay utilities, sewer, telephone and other communication services used on the leased premises, all taxes, and insurance in amounts reasonably satisfactory to the Tenant. The agreement also provides for subleasing a portion of the premises to Southeastern Louisiana University.

Sublease Agreement

On October 7, 1993, the Association entered into a sublease agreement with Southeastern Louisiana University. The sublease refers to the premises leased in the preceding paragraph. The sublease provides for the Association to reserve approximately 3,000 square feet of office space together with the non-exclusive use of restroom facilities, work area, conference room, and banquet room. The Association specifically reserves the exclusive right to sublease the banquet room. The terms of the sublease are the same as those contained in the primary lease. The consideration is for a rental amount to be calculated on a base figure of \$323,000 plus interest at a market rate amortized for a 15-year period. For years 1-5, the sum of \$3,040 per month was calculated on a principal of \$323,000 with an interest rate of 7-¾% years 6-15, the monthly lease payments will be adjusted annually and calculated with an amortization of the principal amount of \$323,000 together with an interest rate 3% above the New York prime interest rate. For years 16-99, the monthly lease payment will be the sum of \$1.00 per year.

Note 6 - Related Parties -

The Southeastern Development Foundation, Inc. ("Foundation"), a non-profit organization, occupies offices in the Alumni Center. These offices are leased from the Association by Southeastern Louisiana University (University) who provides for the use by the Foundation. The Foundation obtains donations for the University and also for the Association. In addition, the Association contributed \$60,000 during the fiscal year ended June 30, 2000 to the Foundation.