FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT JUNE 30, 2014

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INDEPENDENT AUDITOR'S REPORT

Board of Directors of Louisiana Center for the Blind, Inc. Ruston, Louisiana

Report on the Financial Statements

I have audited the accompanying financial statements of the Louisiana Center for the Blind, Inc. (a nonprofit organization) which comprise the statement of financial position as of June 30, 2014, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of those risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion non the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Louisiana Center for the Blind, Inc. as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Board of Directors of Louisiana Center for the Blind, Inc. Page 2

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, I have also issued my report dated December 12, 2014, on my consideration of the Louisiana Center for the Blind, Inc.'s internal control over financial reporting and on my tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Louisiana Center for the Blind, Inc.'s internal control over financial reporting and compliance.

David M. Hall, CPA (APAC)

West Monroe, Louisiana December 12, 2014

STATEMENT OF FINANCIAL POSITION JUNE 30, 2014

ASSETS

Cash and cash equivalents \$972,038 Accounts receivable 347,507 Investments 455,860 Investments 2,116,951 Prepaid expenses 4,760 Accrued interest and dividends 9,976 Total current assets \$3,917,092 Property and Equipment \$153,070 Building and improvements 3,247,941 Machinery and equipment 245,535 Furniture 77,580 Vehicles 188,090 Vehicles 188,090 Vehicles accumulated depreciation and amortization (2,334,270) Total property and equipment (net) \$1,577,946 Other Assets \$6,255,107 Current Liabilities \$6,255,107 LIABILITIES AND NET ASSETS Current Liabilities \$36,420 Payroll related payables 48 Income taxes payable 4,036 Compensating absences payable 4,036 Total current liabilities \$6,089,737 Net Assets \$6,089,737 Urrestricted \$6,089,73	Current Assets		
Investments in annuities		\$	972,038
Investments	Accounts receivable		347,507
Prepaid expenses 4,760 Accrued interest and dividends 9,976 Total current assets \$ 3,917,092 Property and Equipment \$ 153,070 Building and improvements 3,247,941 Machinery and equipment 245,535 Furniture 77,580 Vehicles 188,090 Less accumulated depreciation and amortization (2,334,270) Total property and equipment (net) \$ 1,577,946 Other Assets \$ 6,255,107 Cash surrender value of life insurance \$ 760,069 Total assets \$ 6,255,107 LIABILITIES AND NET ASSETS Current Liabilities \$ 36,420 Accounts payable 48 Accounts payable 48 Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 6,089,737 Net Assets \$ 6,089,737 Unrestricted \$ 6,089,737 Temporarily restricted \$ 6,089,737	Investments in annuities		•
Accrued interest and dividends 9,976 Total current assets \$ 3,917,092 Property and Equipment \$ 153,070 Building and improvements 3,247,941 Machinery and equipment 245,535 Furniture 77,580 Vehicles 188,090 Less accumulated depreciation and amortization (2,334,270) Total property and equipment (net) \$ 1,577,946 Other Assets \$ 760,069 Cash surrender value of life insurance \$ 760,069 Total assets \$ 6,255,107 LIABILITIES AND NET ASSETS Current Liabilities 48 Accounts payable 48 Payroll related payables 48 Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 6,089,737 Net Assets Unrestricted \$ 6,089,737 Unrestricted \$ 6,089,737 Temporarily restricted \$ 6,089,737	Investments		
Total current assets \$ 3,917,092 Property and Equipment \$ 153,070 Building and improvements 3,247,941 Machinery and equipment 245,535 Furniture 77,580 Vehicles 188,090 Vehicles \$ 3,912,216 Less accumulated depreciation and amortization (2,334,270) Total property and equipment (net) \$ 1,577,946 Other Assets \$ 760,069 Cash surrender value of life insurance \$ 760,069 Total assets \$ 6,255,107 LIABILITIES AND NET ASSETS Current Liabilities 48 Accounts payable 48 Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 165,370 Net Assets Unrestricted \$ 6,089,737 Unrepricted \$ 6,089,737 Temporarily restricted \$ 6,089,737 Total net assets \$ 6,089,737			•
Property and Equipment	Accrued interest and dividends		9,976
Land \$ 153,070 Building and improvements 3,247,941 Machinery and equipment 245,535 Furniture 77,580 Vehicles 188,090 Less accumulated depreciation and amortization (2,334,270) Total property and equipment (net) \$ 1,577,946 Other Assets \$ 760,069 Cash surrender value of life insurance \$ 760,069 Total assets \$ 6,255,107 LIABILITIES AND NET ASSETS Current Liabilities Accounts payable \$ 36,420 Payroll related payables 48 Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 6,089,737 Net Assets Unrestricted \$ 6,089,737 Temporarily restricted \$ 6,089,737 Temporarily restricted \$ 6,089,737 Total net assets \$ 6,089,737	Total current assets	\$	3,917,092
Building and improvements 3,247,941 Machinery and equipment 245,535 Furniture 77,580 Vehicles 188,090 Less accumulated depreciation and amortization (2,334,270) Total property and equipment (net) \$ 1,577,946 Other Assets \$ 760,069 Cash surrender value of life insurance \$ 760,069 Total assets \$ 6,255,107 LIABILITIES AND NET ASSETS Current Liabilities \$ 36,420 Accounts payable \$ 48 Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 6,089,737 Net Assets Unrestricted \$ 6,089,737 Temporarily restricted Permanently restricted Permanently restricted \$ 6,089,737	Property and Equipment		
Machinery and equipment 245,535 Furniture 77,580 Vehicles 188,090 Less accumulated depreciation and amortization (2,334,270) Total property and equipment (net) \$ 1,577,946 Other Assets \$ 760,069 Cash surrender value of life insurance \$ 6,255,107 LIABILITIES AND NET ASSETS Current Liabilities Accounts payable \$ 36,420 Payroll related payables 48 Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 6,089,737 Net Assets Unrestricted \$ 6,089,737 Temporarily restricted \$ 6,089,737 Temporarily restricted \$ 6,089,737 Total net assets \$ 6,089,737	——···-	\$	•
Furniture Vehicles 77,580 188,090 \$ 3,912,216 Less accumulated depreciation and amortization (2,334,270) Total property and equipment (net) \$ 1,577,946 Other Assets \$ 760,069 Cash surrender value of life insurance \$ 6,255,107 LIABILITIES AND NET ASSETS Current Liabilities 48 Accounts payable 48 Payroll related payables 48 Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 6,089,737 Net Assets Unrestricted \$ 6,089,737 Temporarily restricted \$ 6,089,737 Temporarily restricted \$ 6,089,737 Total net assets \$ 6,089,737			
Vehicles188,090 \$ 3,912,216 (2,334,270)Less accumulated depreciation and amortization(2,334,270)Total property and equipment (net)\$ 1,577,946Other Assets Cash surrender value of life insurance\$ 760,069Total assets\$ 6,255,107LIABILITIES AND NET ASSETSCurrent Liabilities Accounts payable Payroll related payables Income taxes payable Compensating absences payable\$ 36,420 4,036 4,036 Compensating absences payableTotal current liabilities\$ 165,370Net Assets Unrestricted Permanently restricted Permanently restricted Total net assets\$ 6,089,737			
Less accumulated depreciation and amortization Total property and equipment (net) Other Assets Cash surrender value of life insurance Total assets LIABILITIES AND NET ASSETS Current Liabilities Accounts payable Accounts payable Payroll related payables Income taxes payable Compensating absences payable Total current liabilities Total current liabilities Net Assets Unrestricted Total restricted Permanently restricted Permanently restricted Total net assets \$ 3,912,216 (2,334,270) \$ 1,577,946 \$ 6,089,55,107			•
Less accumulated depreciation and amortization Total property and equipment (net) Other Assets Cash surrender value of life insurance Total assets LIABILITIES AND NET ASSETS Current Liabilities Accounts payable Payroll related payables Income taxes payable Compensating absences payable Total current liabilities Total current liabilities Net Assets Unrestricted Temporarily restricted Permanently restricted Total net assets \$ 6,089,737	Venicles		
Total property and equipment (net) Other Assets Cash surrender value of life insurance Total assets LIABILITIES AND NET ASSETS Current Liabilities Accounts payable Accounts payable Payroll related payables Income taxes payable Compensating absences payable Total current liabilities Total current liabilities Net Assets Unrestricted Temporarily restricted Permanently restricted Total net assets \$ 1,577,946 \$ 6,089,737	Loca accumulated depreciation and amortization	Þ	
Other Assets Cash surrender value of life insurance Total assets LIABILITIES AND NET ASSETS Current Liabilities Accounts payable Accounts payable Payroll related payables Income taxes payable Compensating absences payable Total current liabilities Net Assets Unrestricted Temporarily restricted Permanently restricted Total net assets \$ 5,089,737	Less accumulated depreciation and amortization		(2,334,270)
Total assets \$ 760,069 Total assets \$ 6,255,107 LIABILITIES AND NET ASSETS Current Liabilities	Total property and equipment (net)	\$	1,577,946
Total assets LIABILITIES AND NET ASSETS Current Liabilities Accounts payable Accounts payable Payroll related payables Income taxes payable Compensating absences payable Total current liabilities Net Assets Unrestricted Temporarily restricted Permanently restricted Total net assets \$ 6,255,107	Other Assets		
Current Liabilities Accounts payable Accounts payables Income taxes payable Compensating absences payable Total current liabilities Net Assets Unrestricted Temporarily restricted Permanently restricted Total net assets LIABILITIES AND NET ASSETS \$ 36,420 48 49 40,036 49 40,036 40	Cash surrender value of life insurance	\$	760,069
Current Liabilities Accounts payable Accounts payable Payroll related payables Income taxes payable Compensating absences payable Total current liabilities Net Assets Unrestricted Permanently restricted Total net assets \$ 6,089,737	Total assets	<u>\$</u>	6,255,107
Accounts payable \$ 36,420 Payroll related payables 48 Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 165,370 Net Assets Unrestricted \$ 6,089,737 Temporarily restricted Permanently restricted Total net assets \$ 6,089,737	LIABILITIES AND NET ASSETS		
Payroll related payables Income taxes payable Compensating absences payable Total current liabilities Net Assets Unrestricted Temporarily restricted Permanently restricted Total net assets \$ 6,089,737	Current Liabilities		
Income taxes payable 4,036 Compensating absences payable 124,866 Total current liabilities \$ 165,370 Net Assets Unrestricted \$ 6,089,737 Temporarily restricted Permanently restricted Total net assets \$ 6,089,737	Accounts payable	\$	36,420
Compensating absences payable 124,866 Total current liabilities \$ 165,370 Net Assets Unrestricted \$ 6,089,737 Temporarily restricted Permanently restricted Total net assets \$ 6,089,737	Payroll related payables		
Total current liabilities \$ 165,370 Net Assets Unrestricted Temporarily restricted Permanently restricted Total net assets \$ 6,089,737			· · · · · · · · · · · · · · · · · · ·
Net Assets Unrestricted Temporarily restricted Permanently restricted Total net assets \$ 6,089,737	Compensating absences payable	 	124,866
Unrestricted \$ 6,089,737 Temporarily restricted Permanently restricted Total net assets \$ 6,089,737	Total current liabilities	\$	165,370
Temporarily restricted Permanently restricted Total net assets \$ 6,089,737	Net Assets		
Permanently restricted Total net assets \$ 6,089,737	Unrestricted	\$	6,089,737
Total net assets \$ 6,089,737			
	Permanently restricted		
Total liabilities and net assets \$ 6,255,107	Total net assets	\$	6,089,737
	Total liabilities and net assets	<u>\$</u>	6,255,107

The accompanying notes are an integral part of this financial statement.

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2014

UNRESTRICTED NET ASSETS	
Unrestricted revenues and gains	
Contributions	\$ 44,818
Federal financial assistance	212,667
Louisiana financial assistance	500,000
Program service fees	1,037,374
Investment return	329,403
Fund-raising income-bingo and other	1,713,515
Other	58,069
Other	
Total unrestricted revenues, gains, and other support	\$ 3,895,846
Net assets released from restrictions	
Restrictions satisfied by payments	4,433
Total unrestricted revenues, gains, other	
support, and reclassifications	\$ 3,900,279
Expenses and losses	
Program services	
Training program	\$ 2,296,946
Buddy program	35,030
Step program	40,715
Step program	40,713
Total program services	\$ 2,372,691
Supporting services	
Management and general	\$ 371,849
Fund-raising	1,622,027
Unallocated payments to affiliated organizations	57,000
	4 400 555
Total expenses and losses	<u>\$ 4,423,567</u>
(Decrease) in unrestricted net assets	<u>\$ (523,288)</u>
TEMPORARILY RESTRICTED NET ASSETS	
Contributions	\$ 4,433
Net assets released from restrictions	(4,433)
Increase in temporarily restricted net assets	\$ 0
(Decrease) in net assets	\$ (523,288)
NET ASSETS AT BEGINNING OF YEAR	6,613,025
NET ASSETS AT END OF YEAR	<u>\$ 6,089,737</u>

The accompanying notes are an integral part of this financial statement.

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2014

	Program Services			Supportin		
	Training Program	Buddy Program	STEP Program	Management & General	Bingo- Fund- Raising	Total
Compensation and related expense Compensation Payroll taxes Fringe benefits	\$ 675,524 51,539 125,356		\$	\$ 90,014 6,951 18,600	\$ 66,600 5,343	\$ 832,138 63,833 143,956
Total compensation and related expenses	\$ 852,419	\$	\$	\$ 115,565	\$ 71,943	\$ 1,039,927
Other Expenses Conference and training Depreciation and amortization Dues and reference materials	58,399 133,821	3,184 2,736	10,473 1,130	5,739 6,404		77,795 137,687 6,404
Insurance Property and casualty Vehicles Workers' compensation Life insurance	108,351 21,772 8,760			27,088 973 13,506		135,439 21,772 9,733 13,506
Income tax on unrelated business income				•	9,956	9,956
Occupancy Electricity, gas, water and sewer Maintenance Rent Postage and shipping	50,879 22,713 2,965	5,864	1,344 2,402	2,175 19,436 2,700 721	102,800	60,262 44,551 105,500 3,686
Printing Prizes Professional fees	3,857 298	600 40	5,622	177 76,549	1,318,082	5,245 1,318,082 82,509
Recreational activities Service charges & investment fees Specific assistance Supplies	53,052 792,442	2,453	2,734	11,568		58,239 11,568 792,442
Fund-raising, bingo, and other Cleaning Education	53,353 86,479	2,326 327 4,794	4,095	4,830	109,775	112,101 58,510 95,368
Office Other Shop Telephone	1,945 2,592 8,627 7,214	616		11,865 3,857 660	3,945	13,810 11,010 8,627 7,874
Transportation - fuel, repairs, & other Travel - lodging & meals Work experience allowance (stipends)	22,097 8	90 12,000	95 11,920	14,566 14,331		36,848 14,339 23,920
Other Other	4,903	12,000	289	39,139	5,526	49,857
Total expenses	\$ 2,296,946	\$ 35,030	\$ 40,715	\$ 371,849	\$ 1,622,027	\$ 4,366,567

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2014

CASH FLOWS FROM OPERATING ACTIVITIES		
(Decrease) in net assets	\$	(523,288)
Adjustments to reconcile increase in net assets		
to cash provided by operating activities:		
Depreciation and amortization		137,687
Non cash contributions		(24,717)
Realized (gain) in investments		(72,671)
Unrealized losses on investments		(145,788)
Net loss on assets disposed		1,352
(Increase) in cash surrender value		(12,705)
(Increase) decrease in operating assets		
Accounts receivable		170,315
Prepaid income taxes		19,346
Prepaid expenses		(4,760)
Accrued interest receivable		(2,066)
Increase (decrease) in operating liabilities		
Accounts payable		(72,826)
Payroll related payables		(45)
Income taxes payable		4,036
Compensating absences payable		(1,063)
Net cash (used) by operating activities	\$	(527,193)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds on sales of investments	\$	948,102
Purchase of short-term investments, net		(811,536)
Purchase of annuities investment		(9,261)
Payments for property and equipment		(28, 285)
	+	00.030
Net cash provided by investing activities	<u>></u>	99,020
CASH FLOWS FROM FINANCING ACTIVITIES		
Net cash provided by financing activities	\$	0
NET (DECREASE) IN CASH AND CASH EQUIVALENTS	\$	(428,173)
BEGINNING CASH AND CASH EQUIVALENTS		1,400,211
ENDING CASH AND CASH EQUIVALENTS	\$	972,038
SUPPLEMENTAL INFORMATION		
Interest paid	\$	0
Income taxes paid	\$ \$	1,132
Theorie takes paid	T	1,102

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Louisiana Center For The Blind, Inc. (Organization) in Ruston, Louisiana operates a training facility for blind adults. The Organization works towards integrating the blind into the social and economic life of their community through training in the skills of blindness and by encouraging the development of positive attitudes about blindness. The Organization receives a fixed monthly fee for each student in the program from the student's home state.

The Organization is supported primarily through legislative state and federal grant programs, "bingo" fund-raising, and contributions by affiliate organizations, private companies, and individuals.

Contributed Services

During the year ended June 30, 2014, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded. In addition, many individuals volunteer their time and may perform a variety of tasks that assist the Organization at the residents' facilities, but these services do not meet the criteria for recognition as contributed services.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. This will affect the reported amounts for assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates include those assumed in valuing the market value of investments, expected return on investments, and the useful lives of depreciable assets. It is at least possible that the significant estimates will change within the next year.

Property and Equipment

It is the Organization's policy to capitalize property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment are capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method.

Financial Statement Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification 958, Financial Statements for Not-for-Profit Organizations. Under Accounting Standards Codification 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Support and Revenues

Certain revenues received under government grant programs are subject to audit by the providing agency. Contributions are considered to be available for unrestricted use unless specifically restricted by the grantor or the Board of Directors.

Accounts Receivable

The Organization has not recognized an allowance for uncollectible accounts for the current period. All accounts receivable are estimated to be collectible for the current period.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefitted.

Contributions

Under ASC 958-605, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501 (c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation. However, the Organization realized \$60,824 in unrelated business taxable income related to fund-raising activity for the current year. The unrelated business income tax reported on IRS Form 990-T for the year ended June 30, 2014 was \$9,956. The tax years ending June 30, 2012, 2013, and 2014 are subject to examination by the Internal Revenue Service. The Organization is not currently under examination by the Internal Revenue Service.

Investments

Under ASC 958-320, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of one year or less to be cash equivalents.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Compensated Absences

Employees of the Organization are entitled to paid vacations and sick days depending on the length of service to the Organization. Permanent full-time employees earn sick leave at the rate of one day per month of employment, given on the last day of the first full month of employment. Sick leave can be accrued up to one month or a total of 480 hours. Sick leave in excess of 480 hours will be lost. No pay is granted at termination for any earned sick leave.

Permanent full-time employees may earn up to ten (10) days per year of annual leave at the rate of one day (8 hours) per month of employment. Five (5) of the ten (10) annual leave days must be taken during a period specified by the Executive Director and the remaining five (5) annual leave days may be taken with the approval of the Director. Employees terminating their employment, whether voluntarily or involuntarily, will not be paid for accrued annual leave.

The Organization accrued compensated absences in the amount of \$124,866 for the year ended June 30, 2014.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 2 - CASH AND CASH EQUIVALENTS

At year end, the book balance of the Organization's deposits was \$972,038. The following is a summary of specific account information by custodial institution:

Credit Risk		Book alance		Account Balance	Average <u>Interest Rate</u>
Cash on hand First National Bank, Ruston, LA	\$	2,510			
Operating account "Contribution" money market "Buddy" operating account	\$	96,101 106,790 116,262	\$	148,618 106,790 120,131	.025% .025% .025%
"STEP" operating account Certificates of deposits - (CDARS)	\$	147,777 466,930	\$	153,457 528,996	.025%
Banco Popular de Puerto Rico April 17, 2014 due Oct 16, 2014 Private Bank and Trust, Chicago, IL	\$	106,609	\$	106,609	.250%
April 17, 2014 due Oct 16, 2014 The Huntington National Bank, Columbus, OH		106,609		106,609	.250%
July 18, 2013 due July 17, 2014		212,633		212,633	.350%
	\$	425,851	\$	425,851	
Subtotal	\$	892,781	<u>\$</u>	954,847	
Community Trust Bank, Ruston, LA "Bingo" operating account	\$	52,054	<u>\$</u>	56,121	
Charles Schwab Institutional Schwab One Account	\$	24,693	<u>\$</u>	24,693	
Total cash and cash equivalent	<u>\$</u>	972,038			

The Organization has secured its deposits with FDIC insurance and pledged securities, when applicable, at each financial institution.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 3 - ACCOUNTS RECEIVABLE

Accounts receivable as of June 30, 2014, consists of the following:

Various state agencies for tuition and expenses	\$	243,190
Louisiana Rehabilitation Services		71,599
Louisiana State Treasurer		26,935
Other		5,783
	<u>\$</u>	347,507

The receivables represent tuition, grant and support revenues related to services provided before June 30, 2014. There were \$98,144 of account receivable balances over ninety (90) days past due.

NOTE 4 - INVESTMENT AND ANNUITIES

The Organization has short-term investments in a number of annuity contracts with Western National Life Insurance Company. As of June 30, 2014, the amount of the investments and related information follows:

		Cost	Stated Interest Rate	Maturity Date	Interest Paid
Non Qualified Annuity Non Qualified Annuity	\$ 	232,925 232,935	2.0% 2.0%	9/11/14 9/11/14	Annually Annually
	<u>\$</u>	465,860			

The cost of the annuities plus accrued interest as of June 30, 2014, approximates the fair market value of the securities. Total interest earned for the current fiscal year ended June 30, 2014, was \$16,715.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 5 - SHORT- TERM INVESTMENTS

The Organization has short- term investments in equities, mutual funds, fixed income funds, and bond funds. Investments are summarized as follows:

funds. Investments are summarized as follows:					realized	Weighted
		Cost		Market Value	reciation reciation)	Rate of Return
Charles Schwab Investments Fixed Income	3					
Municipal Bonds	\$	45,111	\$_	43,046	\$ (2,065)	3.4%
Equities						
Consumer Discretionary Consumer Staples	\$	17,139 33,080	\$	21,690 36,365	\$ 4,551 3,285	2.1% 3.4%
Energy Sector SPDR		13,459		18,018	4,559	1.7%
Financial Sector SPDR		62,022		68,334	6,312	6.5%
First Trust Industrials Guggenheim Equal Weight		7,803 35,552		7,932 45,246	129 9,694	1.7% 4.3%
Industrial Sector SPDR		10,843		16,759	5,916	1.6%
iPath DJ-UBS Agriculture Index		16,250		14,346	(1,904)	1.4%
Ishares TR 2014 S&P Amt-F iShrs DJ US Technology		62,777 49,782		61,903 51,831	(874) 2,049	5.9% 4.9%
iShrs Healthcare Prvddrs		18,876		19,536	660	3.5%
iShares Medical Devices iShares MSCI EMU Idx		19,040 40,490		19,384 44,859	344 4,369	1.8% 4.3%
iShares MSCI Switzerland Idx		11,244		11,154	(90)	1.1%
iShares MSCI United Kingdom Idx		18,816		20,149	1,333	1.9%
UBS CM Commodity Index Vanguard Health Care		13,105 7,965		13,937 10,605	832 2,640	1.3% 1.0%
WisdomTree Intl Div ex-Finls		23,076		23,055	(21)	2.2%
Mutual Funds Double Line Total Return		102,655		100,645	(2,010)	0.2%
Double Line Emerging Markets Fi		31,530		32,308	778	3.1%
Guggenheim Bank Loan		42,230		42,592	362 915	1.1%
JP Morgan Str Income Opportunity Leuthold Core Fund		55,000 19,000		55,915 22,409	3,409	0.4% 2.1%
MainGate MLP Fund Class A		15,510		17,477	1,967	1.7%
Osterweis Strategic Income Unit Trusts		42,000 59,086		42,793 60,844	793 1,758	2.5% 3.5%
Other Investments		ASO SEC. DESCRIPTION				
Guggenheim Bullet Shares Par 0.00		21,889 20,872		21,900 20,883	11 11	2.1% 2.0%
Guggenheim short Duration Par 0.00 iShares 20+ Yr Treasury ETF		25,412		26,110	698	2.5%
SPDR Muni ETF		31,008		30,074	(934)	2.8%
SPDR Short Muni ETF	\$	8,157 935,668	\$	8,151 987,204	\$ (6) 51,536	0.8%
Charles Schwab Investments totals	\$		\$	1,030,250	\$ 49,471	
Chase Investment Services Corp.						
Fixed Income						
Franklin Income Class A		987,872		1,061,437	73,565	4.8%
American Funds Service Co. Mutual Funds		14,258		20,068	5,810	4.1%
LKCM Fund						
Mutual Funds				=	7.5	
Equity Fund Institutional Class		4,454		5,196	742	0.5%
	\$1	,987,363	\$	2,116,951	\$ 129,588	

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 5 - SHORT- TERM INVESTMENTS (Cont'd)

Investments in Franklin Income Class A fifty (50%) percent exceeded five (5%) percent of the investment portfolio.

Short-term investments are stated at fair value as of June 30, 2014, in the amount of \$2,116,951.

All short term investments were unrestricted. Investment costs for the fiscal year ended June 30, 2014, were \$9,721.

The following schedule summarizes the unrestricted investment return and its classification in the statement of activities for the current fiscal year:

Dividend income	\$	80,627
Interest income		17,229
Net realized gains from sale of securities		72,671
Net unrealized holding gains		145,788
Capital gain distributions		383
Cash surrender value income	<u></u>	12,705
Total investment return	<u>\$</u>	329,403

NOTE 6 - CASH SURRENDER VALUE OF LIFE INSURANCE

The Organization purchased two (2) life insurance policies on May 16, 2008, with Transamerica Life Insurance Company. Investments are summarized as follows:

Annuitant	1	Premium		Cost	Cas	sh Surrender Value	Guaranteed Interest Rate
Pamela D. Allen Pamela D. Allen	\$	300,000 307,047	\$ —	300,000 307,047	\$	375,623 384,446	1.70% 1.70%
			<u>\$</u>	607,047	\$	760,069	

The Organization is the owner and beneficiary of these policies. The fair market value approximates the cash surrender value of the policies.

NOTE 7 - PROPERTY AND EQUIPMENT

All expenditures for land, buildings and equipment in excess of \$500 are capitalized. Certain assets, such as computer software, are amortized for three years. Depreciation is computed by the straight-line method, beginning in the month of acquisition, based on the following estimated useful lives:

Instructional buildings and apt. complex	20/40 years
Student activity center	15 years
Leasehold improvements	10 years
Furniture and fixtures	7 years
Office equipment	5 years
Transportation equipment	5 years

150,478

LOUISIANA CENTER FOR THE BLIND, INC. RUSTON, LOUISIANA

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 7 - PROPERTY AND EQUIPMENT (Cont'd)

Depreciation and amortization expense for the year ended June 30, 2014, was \$137,687. Depreciation expense is reported as program and supporting services and unrestricted net assets in the statement of activities.

Property and equipment, stated at cost, consist of the following at June 30, 2014:

	Cost		Accumulated Depreciation	
Land Vehicles Buildings and improvements Machinery and equipment Furniture and fixtures	\$	153,070 188,090 3,247,941 245,535 77,580	\$	157,416 1,930,975 187,142 58,737
Accumulated depreciation and amortization	\$ 	3,912,216 (2,334,270)	\$	(2,334,270)
Total	\$	<u>1,577,946</u>		

NOTE 8 - FEDERAL FINANCIAL ASSISTANCE

The Organization has been awarded various grants from the federal government to provide education services to residents. The grant is considered to be an exchange transaction. Accordingly, revenue is recognized when earned and expenses are recognized as incurred. Grant activity for the year ended June 30, 2014, was as follows:

State of Louisiana, Department of Social Services

Louisiana Rehabilitation Services

Purpose: To provide independent living services,

training, and support to older blind individuals.

Total federal grants \$\frac{\$150,478}{}

APH Federal Quota

The Federal Act to Promote the Education of the Blind was enacted by Congress in 1879. This act is a means for providing adapted educational materials to eligible students who meet the definition of blindness. An annual registration of eligible students determines a per capita amount of money designated for the purchase of education materials produced by the American Printing House for the Blind (APH). These funds are credited to Federal Quota accounts.

The Organization received \$24,717 of materials and equipment during the current fiscal year. Equipment included one (1) refreshabraille 18 machine for \$1,695.

Any of the funding sources may, at its discretion, request reimbursement for expenses or return of funds, or both, as a result of the noncompliance by the Louisiana Center for the Blind, with the terms of the grants.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 9 - CONCENTRATION OF CREDIT RISK

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist of money market accounts. The Organization places its temporary cash and money market accounts with creditworthy, high-quality financial institutions and brokerage firms. The Organization's cash management policies limit its exposure to concentrations of credit risk by maintaining primary cash accounts at financial institutions whose deposits are insured by the Federal Deposit Insurance Corporation (FDIC).

NOTE 10 - EMPLOYEE BENEFIT PLAN

The Organization maintains a defined contribution salary deferral plan, qualified under Internal Revenue Code 403(b), for the benefit of its eligible employees. Under the plan, the Organization contributes one and one-half percent of each eligible employee's salary and also matches dollar for dollar up to another one and one-half percent of each eligible employee's salary. Retirement contributions by the Organization during the period June 30, 2014, was \$16,188.

NOTE 11 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The Organization uses the following methods and assumptions to estimate the fair value of each class of financial instruments for which it is practical to estimate such value:

Cash and Cash Equivalents: For these instruments the carrying amount is a reasonable estimate of fair value.

Investment Securities: For Investments securities with readily determinable fair values all investments in debt securities are based upon quoted market prices, if available. If quoted, market value is not available, fair value is estimated using quoted market prices of similar products or pricing models.

Cash Surrender Value Life Insurance: For cash surrender value life insurance fair value is provided by the insurance company based upon surrender of the policy to the company. If a quoted market value is not available, fair value is estimated using quoted market prices of similar products or pricing models.

The Organization has determined the estimated market value amounts by using available market information and commonly accepted valuation methodologies. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Organization could realize in a current market exchange. The use of different assumptions and/or estimation methodologies may have a material effect on the estimated values.

	June 30, 2014			
	Carrying Amount		<u>Fair Value</u>	
Financial Assets				
Cash and cash equivalents	\$	972,038	\$	972,038
Investments securities		·		
Stocks, bonds, and notes		2,116,951		2,116,951
Cash surrender value life insurance		760,069		760,069

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2014

NOTE 11 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Cont'd)

The following are the major categories of assets and liabilities at fair value on a recurring basis during the year ended June 30, 2014, using quoted markets for identical assets (level 1); significant other observable inputs (level 2); and significant unobservable inputs (level 3).

	Level 1	Level 2	<u>Level 3</u>	Total
Assets				
Investments securities				
Stocks, bonds, and notes	\$ 2,116,951	\$	\$	\$ 2,116,951
Cash surrender value life insurance	760,069			760,06 9

NOTE 12 - FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated between the programs and supporting services benefitted.

NOTE 13 - OPERATING LEASE

The organization entered into an operating lease for building and premises located at 804 Cypress Street, West Monroe, Louisiana May 9, 2012 containing approximately 9,000 square feet for purposes of conducting bingo games. The rent expense will be \$700 per session. The lease will be on a five (5) year basis, expiring after midnight on June 30, 2017. This lease may be cancelled by either party with thirty (30) days written notice.

The rent expense related to this property for the year ended June 30, 2014 was \$102,800. The following is a five year estimated lease costs over the term of the lease.

Fiscal Year Ended	
June 30, 2015	\$ 102,800
June 30, 2016	102,800
June 30, 2017	102,800
June 30, 2018	0
June 30, 2019	0

NOTE 14 - SUBSEQUENT EVENTS

In accordance with ASC 855, the Louisiana Center for the Blind, Inc. evaluated subsequent events through December 3, 2014, the date these financial statements were available to be issued and determined that there were no significant events to report.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors
Louisiana Center for the Blind, Inc.

I have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the Louisiana Center for the Blind, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2014, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued my report thereon dated December 12, 2014.

Internal Control Over Financial Reporting

In planning and performing my audit of the financial statements, I considered the Center's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control. Accordingly, I do not express an opinion on the effectiveness of the Center's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Center's financial statements are free from material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Board of Directors Louisiana Center for the Blind, Inc. Page 2

Purpose of this Report

The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. Under Louisiana Revised Statute 24:513, this report is distributed by the Legislative Auditor as a public document.

David M. Hatt, CPA (APAC)

West Monroe, Louisiana December 12, 2014

LOUISIANA CENTER FOR THE BLIND, INC. RUSTON, LOUISIANA SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2014

To The Board of Directors Louisiana Center for the Blind, Inc. Ruston, Louisiana

I have audited the financial statements of Louisiana Center for the Blind, Inc. as of and for the year ended June 30, 2014, and have issued my report thereon dated December 12, 2014. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. My audit of the financial statements as of June 30, 2014, resulted in an unqualified opinion.

Section I-	Summ	nary of Auditor's Results	
	A.	Report on Internal Control and Compliance Materi	al to the Financial Statements
		Internal Control Material Weakness Significant Deficiencies not considered to be Material Weaknesses	yes <u>X_no</u> yes <u>X_no</u>
		Compliance Compliance Material to Financial Statements	yes <u>X</u> no
	B.	Federal Awards	
		Material Weakness Identified Significant Deficiencies not considered to be	yes _X_no
		Material Weaknesses	yes <u>X</u> no
		Type of Opinion on Compliance For Major Program Unqualified Qualified Disclaimer Adverse	ns (No Major Programs)
		Are their findings required to be reported in ac Section .510 (a)? N/A	cordance with Circular A-133
	C.	Identification of Major Programs: N/A	
		Name of Federal Program (or cluster) CFDA Number(s)	
		Dollar threshold used to distinguish between Type	A and Type B Programs. N/A

Is the auditee a "low-risk" auditee, as defined by OMB Circular A-133? N/A

LOUISIANA CENTER FOR THE BLIND, INC. RUSTON, LOUISIANA SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2014

Section II- Financial Statement Findings

There were no findings in this section.

Section III- Federal Award Findings and Questioned Costs

There were no findings in this section.

LOUISIANA CENTER FOR THE BLIND, INC. RUSTON, LOUISIANA SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS FOR THE YEAR ENDED JUNE 30, 2014

Internal Control and Compliance Material to the Financial Statements

This section not applicable.

Internal Control and Compliance Material to Federal Awards

This section not applicable.

Management Letter

This section not applicable.