Lake Charles Symphony, Inc.

FINANCIAL STATEMENTS AND ACCOUNTANTS' REVIEW REPORT

May 31, 2014

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Certified Public Accountants=

James F. Stulb, C.P.A. Kristine S. Carter, C.P.A.

INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Directors Lake Charles Symphony, Inc. Lake Charles, Louisiana

We have reviewed the accompanying statement of financial position of the Lake Charles Symphony, Inc. (a nonprofit organization) as of May 31, 2014, and the related statements of activities, functional expenses, and cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Organization management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. We believe that the results of our procedures provide a reasonable basis for our report.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously reviewed the Lake Charles Symphony, Inc.'s 2013 financial statements and our report was dated December 13, 2013. The summarized comparative information presented herein as of and for the year ended May 31, 2013, is consistent with the reviewed financial statements from which it has been derived.

November 5, 2014

tull & associates

Lake Charles Symphony, Inc. STATEMENTS OF FINANCIAL POSITION May 31, 2014 and 2013

ASSETS

CURRENT ASSETS		2014		2013
Cash and cash equivalents	\$	41,214.48	\$	39,253.60
Accounts receivable		6,486.67		3,862.62
Inventory		679.00		2,037.00
Total Current Assets	_	48,380.15		45,153.22
ENDOWMENT INVESTMENTS				
Endowment funds		547,317.98		538,291.50
PROPERTY AND EQUIPMENT, at cost				
Property and equipment		55,897.00		55,897.00
Accumulated Depreciation		(48,365.00)		(46,342.40)
Net Property and Equipment		7,532.00		9,554.60
TOTAL ASSETS	\$	603,230.13	\$	592,999.32
LIABILITIES AND NET ASS	ЕТ	S		
CURRENT LIABILITIES				
Accounts payable	\$	1,116.56	\$	-
Payroll liabilities		3,033.43		2,212.91
Total Current Liabilities		4,149.99		2,212.91
NET ASSETS				
Unrestricted		43,952.71		48,017.07
Temporarily restricted		7,809.45		4,477.84
Permanently restricted		547,317.98		538,291.50
Total Net Assets		599,080.14		590,786.41
TOTAL LIABILITIES AND				
NET ASSETS	\$	603,230.13	\$	592,999.32

Lake Charles Symphony, Inc.

STATEMENT OF ACTIVITIES

For the year ended May 31, 2014

With comparative totals for the year ended 2013

REVENUES, GAINS, AND OTHER SUPPORT	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	2014 <u>Total</u>	2013 <u>Total</u>
Ticket Sales:					
Memberships	\$ 33,365.00	\$ -	\$ -	\$ 33,365.00	\$ 38,495.00
Gate sales	4,570.00	-	*	4,570.00	6,115.00
Discovery	1,200.00	-	-	1,200.00	1,245.00
Concessions	2,000.50	-	-	2,000.50	2,690.00
Contributions	100,147.77	-	-	100,147.77	20,014.66
Grants	-	20,080.49	-	20,080.49	16,846.19
Fundraising activities	149,555.00	-	-	149,555.00	129,892.53
Program advertising	26,400.00	-	-	26,400.00	24,450.00
Net appreciation (depreciation)	-	-	5,898.31	5,898.31	15,568.28
Investment income	-	-	23,832.54	23,832.54	28,576.79
Net assets released from restriction	33,160.44	(16,748.88)	(16,411.56)		-
TOTAL REVENUES, GAINS, AND					
OTHER SUPPORT	350,398.71	3,331.61	13,319.29	367,049.61	283,893.45
EXPENSES					
Program expenses	222,190.44	-	-	222,190.44	162,361.43
Management and general	23,957.20	-	-	23,957.20	19,645.99
Fundraising	106,292.83	•	-	106,292.83	83,427.35
Depreciation	2,022.60	-	-	2,022.60	2,118.99
Fiduciary fees			4,292.81	4,292.81	4,375.70
TOTAL EXPENSES	354,463.07		4,292.81	358,755.88	271,929.46
Change in Net Assets	(4,064.36)	3,331.61	9,026.48	8,293.73	11,963.99
Net Assets at Beginning of Year	48,017.07	4,477.84	538,291.50	590,786.41	578,822.42
Net Assets at End of Year	\$ 43,952.71	\$ 7,809.45	\$ 547,317.98	\$ 599,080.14	\$ 590,786.41

Lake Charles Symphony, Inc. STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended May 31, 2014 With Comparative Totals for the Year Ended 2013

		Management		2014	2013
	<u>Program</u>	& General	<u>Fundraising</u>	<u>Total</u>	<u>Total</u>
Advertising	\$ 5,882.00	\$ -	\$ 8,536.25	\$ 14,418.25	\$ 14,152.16
Auction	-	-	940.99	940.99	9,024.76
Concessions	-	-	5,940.69	5,940.69	4,608.07
Contract labor	117,397.95	-	35,525.00	152,922.95	119,004.92
Credit card fees	1,218.11	-	2,475.15	3,693.26	3,980.70
Dues	1,770.98	-	-	1,770.98	395.00
Insurance	1,351.50	1,351.50	-	2,703.00	3,940.52
Licenses	-	-	-	-	10.00
Music and production	7,740.37	-	8,924.14	16,664.51	12,463.43
Office expense	391.09	2,922.40	2,531.31	5,844.80	6,846.27
Occupancy	8,843.70	2,601.70	12,793.88	24,239.28	18,730.88
Other	1,249.34	-	135.00	1,384.34	1,207.11
Payroll taxes and benefits	8,552.79	1,069.10	1,069.10	10,690.99	3,832.26
Postage	3,373.31	-	966.62	4,339.93	3,005.86
Professional fees	-	4,012.48	1,800.00	5,812.48	2,420.00
Printing	12,742.59	-	3,497.07	16,239.66	7,374.57
Salaries	24,000.05	12,000.02	4,000.01	40,000.08	30,290.90
Security	1,130.00	-	420.00	1,550.00	1,850.00
Telephone	2,358.85	-	-	2,358.85	2,487.39
Travel	24,187.81	-	16,737.62	40,925.43	19,809.97
Total	\$ 222,190.44	\$ 23,957.20	\$ 106,292.83	\$ 352,440.47	\$ 265,434.77

Lake Charles Symphony, Inc. STATEMENTS OF CASH FLOWS For the years ended May 31, 2014 and 2013

CASH FLOWS FROM OPERATING ACTIVITIES	<u>2014</u>		<u>2013</u>
Change in Net Assets	\$ 8,293.73	\$	11,963.99
Adjustments to reconcile change in Net Assets:			
Depreciation	2,022.60		2,118.99
Net investment income	(19,539.73)		(24,201.09)
Net realized and unrealized (gains) loss on investments	(5,898.31)		(15,568.28)
Decrease (Increase) in operating assets:	,		
Accounts receivable	(2,624.05)		2,827.38
Inventory	1,358.00		679.00
Increase (Decrease) in operating liabilities:	,		
Accounts payable	1,116.56		-
Payroll liabilities	820.52		781.20
Total adjustments	 (22,744.41)		(33,362.80)
Net Cash Provided (Used) By Operating Activities	 (14,450.68)		(21,398.81)
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of investments	163,187.08		236,580.91
Payments for the purchase of investments	(166,315.25)		(236,811.87)
Net investment income	 19,539.73		24,201.09
Net Cash Provided By Investing Activities	16,411.56		23,970.13
NET DECREASE IN CASH AND CASH EQUIVALENTS	1,960.88		2,571.32
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	 39,253.60	****	36,682.28
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 41,214.48	\$	39,253.60

LAKE CHARLES SYMPHONY, INC.

Notes to Financial Statements May 31, 2014 and 2013

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Activities

Lake Charles Symphony, Inc. (Symphony) was originally organized for the purpose of promoting education in and appreciation for music and other fine arts, and to organize and maintain the Lake Charles Symphony orchestra. The Symphony is primarily funded by memberships, contributions from the general public, and grants.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions.

Income Tax Status

The Symphony is generally exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. There are provisions in the Internal Revenue Code regulations for income taxes on the income of unrelated business activities. The Symphony does not believe any of its activities are unrelated business activities as defined by the applicable regulations.

Financial Statement Presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the Organization's net assets and changes therein are classified and reported as follows:

Unrestricted net assets are not subject to donor-imposed stipulations.

Temporarily restricted net assets consist of donor-restricted contributions. Amounts restricted by the donor, grantor or other outside party for a particular purpose are recognized as revenue when received and such amounts are reported as temporarily restricted net assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted assets and reported in the statement of activities as net assets released from restrictions.

Permanently restricted net assets are those net assets subject to donor-imposed stipulations that they be maintained permanently by the Symphony. Generally, the donors of these assets permit the Symphony to use all or part of the income earned on any related investments for general or specific purposes.

Advertising Expense

The Organization expenses advertising costs as they are incurred. Advertising expense for the years ended May 31, 2014 and 2013 was \$14,418 and \$14,152, respectively.

LAKE CHARLES SYMPHONY, INC. Notes to Financial Statements May 31, 2014 and 2013

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

Public Support and Revenue

Contributions are generally available for unrestricted use when received unless specifically restricted by the donor. Unconditional promises to give are recorded as received.

Grants and other contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions received with temporary restrictions that are met in the same reporting period are reported as unrestricted support and increase unrestricted net assets.

Endowment contributions and investments are permanently restricted. Investment earnings available for distribution are recorded in unrestricted net assets.

Inventory

Inventory is stated at lower of cost or market using the first-in, first-out method. As part of the fundraising efforts, Gators on the Geaux are purchased for resale. Gators that are not sold are held in inventory for future sales.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Cash and Cash Equivalents

The Symphony considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents for purposes of the statement of cash flows exclude permanently restricted cash and cash equivalents.

<u>Investments</u>

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. Investment income and gains restricted by a donor are reported as increases in permanently restricted net assets in the reporting period in which the income and gains are recognized. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, permanently restricted net assets are reclassified to unrestricted assets and reported in the statement of activities as net assets released from restrictions.

Investments are exposed to various risks such as significant world events, interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

LAKE CHARLES SYMPHONY, INC.

Notes to Financial Statements May 31, 2014 and 2013

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Property and Equipment

The Organization capitalizes all expenditures in excess of \$500 for property and equipment at cost. Contributed property and equipment is recorded at fair value at the date of donation. Depreciation is provided for in an amount sufficient to relate the cost of depreciable assets to operations over their estimated service lives on the straight-line basis. Depreciation expense for the years ended May 31, 2014 and 2013 amounted to \$2,023 and \$2,119, respectively.

NOTE B DONATED SERVICES AND MATERIALS

Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair market value at their date of donation. The Organization reports the donations as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets must be used, and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service. Donated fundraiser rent and advertising in the amount of \$5,725 are included in fundraising activity income. Other non-cash donations in the amount of \$4,800 are included in contributions income.

Donated services that do not require specialized skills or enhance nonfinancial assets are not recorded in the accompanying financial statements because no objective basis is available to measure the value of such services. A substantial number of volunteers have donated significant amounts of their time to the Organization's program services and its fundraising campaigns, the value of which is not recorded in the accompanying financial statements.

NOTE C ACCOUNTS RECEIVABLE

Accounts receivable represent amounts due from grants and fundraisers and are deemed to be fully collectible by management.

NOTE D LEASING ARRANGEMENTS

The Symphony leased office facilities under an operating agreement with the City of Lake Charles that expired on July 31, 2012. The lease called for monthly payments of \$427.20. Beginning in August 2012, the Organization leases its space on a month-to-month basis. Office rent expense for the years ending May 31, 2014 and 2013 was \$5,126 and \$4,724.

NOTE E FUNCTIONAL ALLOCATION OF EXPENSES

The cost of providing the various programs and supporting services have been summarized on a functional basis in the statement of activities. This requires the allocation of certain cost between programs and supporting services based on estimates made by management.

LAKE CHARLES SYMPHONY, INC. Notes to Financial Statements May 31, 2014 and 2013

NOTE F TEMPORARILY RESTICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods:

	<u>2014</u>	<u>2013</u>
Board restricted	\$1,223	\$ 200
Periods after May 31	<u>6,586</u>	4,278
Total temporarily restricted net assets	<u>\$7,809</u>	<u>\$4,478</u>

Temporarily restricted net assets were released from donor/grantor restrictions by incurring expenses satisfying the restricted purposes or time restrictions specified by donors/grantors. The total amount released from restrictions during the years ended May 31, 2014 and 2013 was \$16,749 and \$19,359, respectively.

NOTE G PERMANENTLY RESTRICTED ASSETS – ENDOWMENT FUND

Permanently restricted net assets consist of endowment fund investments that will be held in perpetuity, the income from which is expendable to support the Symphony's activities without restrictions. The total amount of investment income expended to support the Symphony's activities during the years ended May 31, 2014 and 2013 was \$16,412 and \$23,970, respectively.

Investments are summarized as follow	ws: May	31, 2014	May 31, 2013
	Cost	Fair Value	Cost Fair Value
Permanently Restricted:			
Federated Cash Reserves	\$ 5,678	\$ 5,678	\$ 10,244 \$ 10,244
Mutual Funds - Equity	40,000	45,351	30,000 32,419
Balanced Funds	60,000	60,456	
Mutual Funds - Fixed Income	412,940	435,833	<u>480,340</u> <u>495,629</u>
Total Investments	<u>\$518,618</u>	<u>\$547,318</u>	<u>\$520,584</u> <u>\$538,292</u>
The changes in endowment net assets	s are as follov	vs:	
· ·		<u>2014</u>	<u>2013</u>
Endowment net assets, beginning		\$538,292	\$522,492
Contributions		-	-
Investment income		23,833	28,577
Net appreciation (depreciation)		10,993	14,502
Realized gains (losses)		(5,095)	1,067
Program expenditures		(16,412)	(23,970)
Fiduciary Fees		(4,293)	(4,376)
Endowment net assets, ending		\$547,318	\$538,292

LAKE CHARLES SYMPHONY, INC.

Notes to Financial Statements May 31, 2014 and 2013

NOTE H FAIR VALUE OF FINANCIAL INSTRUMENTS

SFAS No. 157, Fair *Value Measurements*, now referred to as ASC 820-10 and subsections, defines fair value as the amount that would be received from the sale of an asset or paid for the transfer of a liability in an orderly transaction between market participants, i.e. an exit price. To estimate an exit price, a three-tier hierarchy is used to prioritize the inputs:

Level 1: Quoted prices in active markets for identical securities.

Level 2: Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment spreads, credit risk, etc.).

Level 3: Significant unobservable inputs (including the Organization's own assumptions in determining the fair value of investments).

The investments for the years ended May 31, 2014 and 2013 were all level 1, quoted at prices in active markets for identical securities.

NOTE I CONCENTRATIONS OF CREDIT RISK

The Organization maintains its cash accounts in commercial banks and money market funds. Accounts at the commercial banks are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Balances in excess of FDIC coverage at May 31, 2014 and 2013 were \$0. Cash equivalents maintained by the financial institution in money market funds are insured by Securities Investor Protection Corporation.

NOTE J RETIREMENT PLAN

The Organization makes available to eligible employees the opportunity to participate in an approved 401(k) plan. The Organization matches a contribution of \$100 a month to the plan for the benefit of the eligible employees. The total Organization's contributions for the years ended May 31, 2014 and 2013 was \$900 and \$0.

NOTE K COMPENSATED ABSENCES

Full time employees earn two weeks of vacation and one week of sick leave each year after one year of employment. Neither unused vacation nor sick leave can be carried over from one year to the next. Upon termination, employees are not paid for unused vacation or sick leave.

NOTE L PRIOR PERIOD INFORMATION

The financial statements include certain prior year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended May 31, 2013, from which the summarized information was derived.

LAKE CHARLES SYMPHONY, INC. Notes to Financial Statements May 31, 2014 and 2013

NOTE M EVALUATION OF SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through November 5, 2014, the date which the financial statements were available to be issued.